

BID NO. GM3901

AGENCY: DAS/PURCHASING

BID DUE DATE: 09/06/02

PURCHASING AGENT: GLENDON MITCHELL

DESCRIPTION: SUN, IBM AND HP UNIX SERVERS

**CATEGORY 1**

**IBM UNIX SERVER PRODUCTS**

BIDDERS	FORSYTHE SOLUTIONS	VISTA COMPUTER TECHNOLOGY, INC.	GE CAPITAL IT SOLUTIONS	SOURCE ONE	INTEGRATED BUSINESS SOLUTIONS	SYMATRIX TECHNOLOGY
TELCO P640	\$16,433.00	\$17,715.75	\$19,265.85	\$18,380.00	\$22,197.70	\$24,108.05
IBM ESERVER P SERIES 630 MODULE 6C4 RACK SERVER	\$21,922.00	\$21,593.11	\$19,927.81	\$22,474.00	\$26,695.92	\$24,389.26
MIDRANGE B50	\$3,185.00	\$3,093.17	\$3,280.32	\$3,207.00	\$5,352.14	\$3,227.52
P SERIES 660 MODEL 6H1 WITH 2- WAY PROCESSOR	\$34,173.00	\$36,212.15	\$38,465.37	\$37,060.00	\$28,133.00	\$41,585.41
DISCOUNT PERCENTAGE	40%	35%	34%	32.00%	30.00%	29.00%
A CLASS SERVERS	22%	23%	34%	20.00%	18.00%	18.00%
MAINTENANCE	15%	12%	9%	5.00%	22.00%	18.00%
TOTAL	\$75,713.00	\$80,114.68	\$80,939.35	\$81,121.00	\$83,578.76	\$93,310.24
TERMS	30 DAYS	NET 30	N/A	N/A	N/A	30 DAYS
DELIVERY	COMPLY	7 DAYS	10 DAYS	10 DAYS	N/A	10 DAYS

**CATEGORY 2****SUN UNIX SERVER PRODUCTS**

BIDDERS	FORSYTHE SOLUTIONS	CODA TECHNOLOGIES	AVCOM TECHNOLOGIES	UINTA BUSINESS SYSTEMS, INC.	GE CAPITAL IT SOLUTIONS	VIRTUAL ENTERPRISES, INC., ADVANCED SYSTEMS GROUP	BASIS, INC.
A37-WSPF4-16GQB SUN FIRE V480 SERVER EXTENDED PRICE	\$38,536.00	\$38,536.00	\$39,475.80	\$39,710.77	\$39,945.75	\$39,728.00	\$39,710.78
A35-WSPF2-2GQB1 SUN FIRE 280R SERVER EXTENDED PRICE	\$14,756.00	\$14,756.00	\$15,115.80	\$15,205.77	\$15,295.75	\$15,212.00	\$15,205.78
N19-UPE1-9S-102EX1 SUN FIRE V100 SERVER EXTENDED PRICE	\$1,882.00	\$1,882.00	\$1,427.80	\$1,939.27	\$1,950.75	\$1,940.00	\$1,939.28
X3668A GRAPHICS FRAME BUFFER EXTENDED PRICE	\$242.00	\$242.00	\$247.80	\$249.27	\$250.75	\$376.00	\$249.28
DISCOUNT PERCENTAGE A	32%	32%	16%	15.50%	15.00%	15.46%	27.00%
DISCOUNT PERCENTAGE B	24%	24%	16%	15.50%	15.00%	15.46%	19.00%
DISCOUNT PERCENTAGE H	18%	18%	16%	15.50%	15.00%	15.46%	15.50%
DISCOUNT PERCENTAGE J		27%	16%	15.50%	19.00%	15.46%	21.00%
DISCOUNT PERCENTAGE M		23%	16%	15.50%	15.00%	15.46%	
DISCOUNT PERCENTAGE P	32%	31%	16%	15.50%	15.00%	15.46%	27.00%
TOTAL	\$55,416.00	\$55,467.00	\$56,917.20	\$57,105.08	\$57,518.00	\$57,589.00	\$57,676.17
TERMS	30 DAYS	NET30	N/A	NET 30	N/A	NET 30	NONE
DELIVERY	COMPLY	LESS THAN 10 DAYS	N/A	5-10 DAYS ARO	10 DAYS	3-5 BUSINESS DAYS	5-10 DAYS

**CATEGORY 3****HP UNIX SERVER PRODUCTS**

BIDDERS	FORSYTHE SOLUTIONS	INTEGRATED BUSINESS SOLUTIONS	STRATEGY 7 CORPORATION	GT CAPITAL IT SOLUTIONS	EPLUS TECHNOLOGY, INC.	E2 SOLUTIONS
HP SERVER RP 5470 ENTERPRISE SOLUTION	\$9,933.00	\$9,782.50	\$9,933.00	\$10,836.00	\$10,384.50	\$10,459.75
EMBEDDED I/O FOR HP SERVER RP 54X0 SYSTEM	\$202.00	\$198.90	\$201.96	\$220.32	\$211.14	\$212.67
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PA8600 CPU 1.5MB CACHE, 550 MHZ	\$15,576.00	\$15,340.00	\$15,576.00	\$16,992.00	\$16,284.00	\$16,402.00
FACTORY INTEGRATED	0%	0	0	0	0	0
PROCESSOR SUPPORT MODULE FOR RP54X0	\$1,314.00	\$1,293.50	\$1,313.40	\$1,432.80	\$1,373.10	\$1,383.06
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HP SRVR RP5430 & RP5470 MEMORY EXTENDER	\$3,300.00	\$3,250.00	\$3,300.00	\$3,600.00	\$3,450.00	\$3,023.25
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
1024MB HIGH DENSITY SYNCDRAM MEM MODULE	\$11,800.00	\$11,700.00	\$11,880.00	\$12,960.00	\$12,420.00	\$12,510.00
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
36GB HOTPLUG ULTRA 160 SCSI DISK RP 54X0	\$2,871.00	\$2,827.50	\$2,871.00	\$3,132.00	\$3,001.50	\$3,023.25
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
HOTSWAP POWER SUPPLY, REDUNDANT SYSTEM	\$304.00	\$299.00	\$303.60	\$331.20	\$317.40	\$319.70
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DVD ROM DEVICE FOR HP SVR RP 54X0 SYSTEMS	\$304.00	\$299.00	\$303.60	\$331.00	\$317.40	\$319.70
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
DUAL PORT FWD SCSI (PCL) BUS ADAPTER	\$1,644.00	\$1,618.50	\$1,643.40	\$1,792.80	\$1,718.10	\$1,730.56
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PCI 2GB FIBRE CHANNEL ADAPTER	\$2,956.00	\$2,912.00	\$2,956.80	\$3,225.60	\$3,091.20	\$3,113.60
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PCI 10/100BASE-T LAN ADPTR	\$327.00	\$321.75	\$326.70	\$35,640.00	\$341.55	\$344.03
FACTORY INTEGRATED	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$14,886.92
HP-UX ENTERPRISE OE LTU 1 CPU W/SYSTEM	\$0.00	\$6,426.00	\$14,137.20	\$15,422.40	\$14,779.80	\$517.78
SMART FULL HEIGHT ENCLOSURE 3X4	\$0.00	\$484.25	\$395.34	\$278.64	\$514.05	\$3,554.24
SMART FIELD INTEGRATED DLT 8000 MODULE	\$7,648.00	\$5,631.17	\$5,093.88	\$555.96	\$7,998.72	\$139.00
SCSI TERMINATOR HVD HDTS68	\$129.00	\$84.50	\$85.80	\$93.60	\$138.00	\$180.72

SCSI CABLE 5M	\$240.00	\$297.60	\$316.80	\$345.60	\$189.06	\$465.66
HA SLIDER RAILS FIELD RACK KIT, L-CLASS	\$1,320.00	\$1,201.59	\$109.88	\$113.90	\$92.46	\$110.55
HP DLT/IV DATA CARTRIDGE	\$1,320.00	\$1,201.59	\$1,220.08	\$1,446.19	\$1,647.00	\$1,284.80
24X7 SYSTEM SUPPORT, PHONE/UPDATES	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
MANUALS ON CD-ROM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
SUPPORT DLT MODULE/DAT DRIVES	\$1,144.00	\$1,217.10	\$267.96	\$292.32	\$1,196.46	\$639.00
SUPPORT SERVER	\$1,451.00	\$1,428.70	\$1,450.68	\$1,582.56	\$1,516.62	\$6,152.86
SUPPORT CPUS	\$1,676.00	\$1,651.00	\$1,676.40	\$1,828.80	\$1,752.60	\$6,461.00
SUPPORT-ENTERPRISE OE PER PROCESSOR	\$236.00	\$1,625.00	\$3,300.00	\$1,800.00	\$1,725.00	\$6,290.60
CD-ROM	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
IMPLEMENTATION OR NETWORK CONFIGURATION	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
INSTALLATION	\$1,030.00	\$1,014.00	\$1,029.60	\$1,123.20	\$1,076.40	\$1,084.20
UNIX DISCOUNT PERCENTAGE	36%	35%	34%	28%	31%	30.50%
A CLASS DISCOUNT PERCENTAGE	23%	20%	24%			29.00%
MAINTENANCE DISCOUNT	36%	35%	NO COST 1ST YEAR	28%	31%	30.50%
TOTAL	\$67,005.00	\$72,182.06	\$79,965.08	\$80,193.49	\$85,833.06	\$96,215.82
TERMS	30 DAYS	N/A	NET 45	N/A	N/A	NET 30
DELIVERY	COMPLY	N/A	10 BUSINESS DAYS	10 DAYS	2-4 WEEKS	VARIES

### **NO BIDS**

COLLEGIS  
MULTIWAVE

**DATE REFERRED TO AGENCY:**      9/9/2002